

Professional Networking

Networking: for some it's a dirty word. However, successful people know that you achieve goals through relationships. By establishing interpersonal bridges you're building the foundations of success.

This course gives you an understanding of what professional networking is about and will give you confidence and skills to build your internal and external networks. This workshop will turbo-charge your performance and career.

Designed for you

This course is for anyone wanting to build an industry profile and create high value connections within and outside of their organisation.

Outcomes

Learn how to:

- strategically plan your network
- identify key stakeholders
- add value to your networking relationship
- maintain your connections
- hold a networking conversation
- establish and build your personal brand.

Tailored group training - in-house or through virtual workshops

Ask us how we will tailor this program to your organisation or team.

Benefits are that we tailor the:

- *Content* to suit your organisation's needs.
- *Delivery* to reflect your procedures, values, examples and terminology, which encourages participants to apply their new skills in their roles.
- *Duration* to suit the availability of your team members and your budget.

Tailoring is mostly for free and always economical as costs are based on a per day delivery and not per participant.

Request a quote

Please call 1300 655 098 to ask us how we can tailor a program to your needs.

Virtual Workshops

We deliver programs in interactive, live online workshops, accessible from a device anywhere.

Highly impactful learning

- Replicating face-to-face workshop experiences through conferencing technology.
- Using extra features for engagement: polls, quizzes, chat, electronic whiteboard.
- Learning in multiple shorter bursts – allowing practice between sessions.

Benefits of virtual workshops

- Attend the training from the comfort of home or personal workstation.
- No travel time or expenses.
- Multiple short sessions – less impact on work.

Simple access

- You need: a device with camera and a quiet place.
- No software needed.
- Click on a link to gain access.
- Works on any personal device and most corporate systems.

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Alternatively, email us at info@icml.com.au.

